

# APPROVED LOAN BROKER AND ORIGINATOR EDUCATION VENDORS AND COURSES

May 1, 2006

## NOTE:

If you are an education vendor and wish to be included on this list, please contact the Securities Division for an application. The application cover page lists the materials you must submit for consideration of course approval. Upon approval or denial, the Securities Division will notify the applicant of the Securities Commissioner's decision.

If you are a loan broker or originator applicant and have completed or wish to complete a course that is not on this list, you may submit the course materials to the Securities Division for approval. The submitted course materials must contain a detailed outline (such as a table of contents or syllabus) of the course, the approximate time of academic instruction spent on each topic, and the contact information for the education vendor. Upon approval or denial, the Securities Division will notify the applicant of the Commissioner's decision.

The approval of an education vendor or course does not, in any way, constitute an endorsement of a particular vendor or course by the Secretary of State's Office, the Securities Division, or the Commissioner.

Effective with courses completed on or after July 1, 2005, the Commissioner will not grant automatic acceptance of courses offered by education vendors accredited by the Indiana Real Estate Commission. In order for these courses to fulfill part or all of the academic instruction requirement for loan brokers and originators, either the vendor must follow the above procedure for consideration of course approval, or the loan broker or originator applicant must follow the above procedure for consideration of courses not on this list.

*key:*

**NAME OF VENDOR**

address

phone number

website (if available)

name of course (hours approved) – type of course

\* following the course entry means the course may be used to fulfill the one hour Indiana loan broker law requirement

\*\* following the course entry means the course may be used to fulfill the two hour federal loan broker law requirement

\*\*\* following the course entry means the course may be used to fulfill both the one hour Indiana loan broker law requirement and the two hour federal loan broker law requirement

**360 TRAINING AND AGENTCAMPUS.COM**

200 Academy Drive, Suite 260  
Austin, TX 78704  
800-442-1149

[www.360training.com](http://www.360training.com)  
[www.agentcampus.com](http://www.agentcampus.com)

Liens, Taxes, and Foreclosures (3.5) – web based  
Closing and Settlement Costs (4) – web based  
Fair Housing (4) – web based  
Fundamentals of Mortgage Lending (15) –web based

**AHI REAL ESTATE & INSURANCE SERVICES, INC.**

10115 W. Grand Ave.  
Franklin Park, IL 60131

800-894-2495  
[www.AHICE.com](http://www.AHICE.com)

Financing Today's Changing Market (7.25) – correspondence, web based  
Foreclosures, Fraud, Money and Mortgages (7.25) – correspondence, web based  
RESPA – An Advanced Analysis (14.5) – correspondence, web based

**ACORN ACADEMY**

532 East Acorn Drive  
Warsaw, IN 46582

574-453-3581

Understanding the Financial System (2) – live  
The Credit Scoring System (4.5) – live  
Setting Up A Mortgage Brokerage (2.5) – live  
Appraisals – How they work (2) – live  
Commercial Loans (2) – live

**ADVANCED EDUCATION SYSTEMS, LLC D/B/A TRAININGPRO**

11350 McCormick Road

877-878-3600

Executive Plaza 3, Suite 1001

www.TrainingPro.com

Hunt Valley, MD 21031

Applying the Real Estate Settlement Procedures Act to Mortgage Lending (2) – live, correspondence, web based\*\*

Complying with the Federal Truth-In-Lending Act (2) – live, correspondence, web based\*\*

Equal Opportunity and Fair Credit in Mortgage Lending (2) – live, correspondence, web based\*\*

Recent Developments in Federal Law (2) – live, correspondence, web based\*\*

Understanding Mortgage Products (8) – live, correspondence, web based

Financial Calculations (8) – live, correspondence, web based

Predatory Lending: The Evolution of Abusive Lending Practices in the Subprime Market (2) – live, correspondence, web based

Ethical Principles and Practices (2) – live, correspondence, web based

Privacy in Mortgage Lending (2) – live, correspondence, web based\*\*

Fraud in Mortgage Lending (2) – live, correspondence, web based

Overview of the Lending and Application Process (8) – live, correspondence, web based\*\*

Understanding Credit: Loan Originator Practical Knowledge Course (8) – live, correspondence, web based\*\*

Understanding Ethics, Laws, and Regulations in Mortgage Lending (8) – live, correspondence, web based

Indiana State Law (1) – live, correspondence, web based\*

Residential Mortgage Loan Originator Training Manual (24) – live, correspondence, web based\*\*\*

**ADVANCED PERFORMANCE TRAINING**

7924 Skylake Drive

817-514-7306

Fort Worth, TX 76179

www.advancedperformancetraining.com

Mastering Mortgage Fundamentals (15) – live

Calyx-Point for Windows - Processing (6) – live

Calyx-Point for Windows - Origination (6) – live

Calyx-Point for Windows - Combination (6) – live

**BOOKMARK EDUCATION (formerly known as Success Education)**

4433 W. Touhy Ave., Suite 522

800-716-4113

Lincolnwood, IL 60712

www.BookmarkEducation.com

Know the Rules – RESPA (12) – web based, correspondence

Know the Rules – Truth In Lending (12) – web based, correspondence

**C & S TRAINING AND CONSULTING, INC.**

9224 Rockrose Drive

800-266-2414

Tampa, FL 33647

www.mortgagetrainingseminars.com

Mortgage Broker/Loan Officer Training Seminar (14.5) – live

## **CAPSTONE INSTITUTE OF MORTGAGE FINANCE**

2000 Powers Ferry Road, Suite 2-3

Marietta, GA 30067

800-229-8556

[www.capinst.com](http://www.capinst.com)

Equal Credit Opportunity Act (ECOA) (2) – video  
Equal Credit Opportunity Act (ECOA) (2) – live\*\*  
Fundamentals of Loan Processing (33.5) – live\*\*  
Fundamentals of Loan Processing (22.75) – video  
Principles of Mortgage Finance (38.5) – live\*\*  
Principles of Mortgage Finance (32.5) – video  
Qualifying the Self-Employed Borrower (14) – live  
Qualifying the Self-Employed Borrower (5) – video  
Real Estate Settlement Procedures (RESPA) (2) – live\*\*  
Real Estate Settlement Procedures (RESPA) (2) – video  
Taking a Detailed Loan Application (14.5) – live  
Taking a Detailed Loan Application (8) – video  
Truth-In-Lending (Regulation Z) (2) – video  
Truth-In-Lending (Regulation Z) (2) – live\*\*  
Understanding FHA Loans (12) – live  
Understanding FHA Loans (14) – video  
Understanding VA Loans (6) – live  
Understanding VA Loans (6) – video

## **COMMONWEALTH UNITED MORTGAGE**

8435 Keystone Crossing, Suite 210

Indianapolis, IN 46240

317-731-5040

[www.CONMC.com](http://www.CONMC.com)

Energy Efficient Mortgage (2.5) – live

Rural Housing (2.5) – live

## **D & S PUBLICATIONS, INC.**

3073 Hwy. K East

Conover, WI 54519

715-545-8312

[www.mortgagemaze.com](http://www.mortgagemaze.com)

Managing the Mortgage Maze (18) – correspondence/live

## **DIEHL & ASSOCIATES, INC.**

759 Whispering Trails

Greenwood, IN 46142

888-342-5844

[www.fhaseminar.com](http://www.fhaseminar.com)

FHA Direct Endorsement (6) – live  
FHA Closing Costs & MCAW Seminar (3.5) – live  
FHA Refinance Seminar (3.5) – live, web based  
FHA Loan Processing & Underwriting (14.5) – live  
FHA Loan Origination Seminar (7.25) – live  
FHA Loan Origination Seminar (8.5) – live  
FHA Loan Origination Seminar (9.5) – live, web based

## **EDUCATION & TRAINING CORPORATION**

1555 Naperville/Wheaton Road  
Suite 202  
Naperville, IL 60563

630-637-9051  
[www.etcetrain.com](http://www.etcetrain.com)

Federal Compliance II (3) – live  
Introduction to Mortgage Lending (18.25) – live  
Introduction to Loan Processing (19.75) – live  
Introduction to Underwriting (12) – live  
FHA Processing (13.5) – live  
FHA for Loan Officers (aka FHA Clinic) (7) – live  
Compliance and Disclosure Issues (3) – live  
Underwriting for Property Standards (3) – live  
Analyzing the Self-Employed Borrower (3) – live  
Fraud Prevention (3) – live  
Basic V.A. Lending (3) – live

## **ENERGY IMPROVEMENT MARKETING, LLC**

7545 Chablis  
Indianapolis, IN 46278

317-228-0134  
[www.midwestEIM.com](http://www.midwestEIM.com)

Energy Efficient Mortgage (2.5) – live

## **FINANCIAL STRATEGIES**

690 Pro Med Lane  
Carmel, IN 46032

866-411-9752  
[www.mymortgagetrainer.com](http://www.mymortgagetrainer.com)

Mortgage Fraud Detection & Prevention (8) – live and web based  
Essentials of Mortgage Lending (formerly known as “Indiana Mortgage Education Course”) (24)  
Comprehending State and Federal Mortgage Laws: Indiana Edition (formerly known as “Indiana Mortgage Education Course”) (12)  
Evaluating Self-Employed Income (3)  
Basic Training - Mortgage 101 (40)  
Processing Power (12)  
Introduction to Appraisal Underwriting (3.5) – live

## **FLORIDA MORTGAGE BROKER SCHOOL**

P.O. Box 24202  
Tampa, FL 33623

800-735-8565  
[www.brokerschool.com](http://www.brokerschool.com)

Mortgage Broker Licensing Course (28.75) – correspondence

## **FREDDIE MAC**

8250 Jones Branch Drive  
McLean, VA 22102

703-918-5985  
[www.freddiemac.com](http://www.freddiemac.com)

Say Yes to More Borrowers with Fifth Third and Home Possible (3) – live

**FRONTIER FINANCIAL HOLDINGS, INC.**

9102 N. Meridian St., #540

317-815-6700

Indianapolis, IN 46260

Residential Mortgage Lending (19.25) – live

**GENESIS 2000, INC.**

5000 North Parkway Clabaras

800-882-0504

Suite 200

[www.genesis200.com](http://www.genesis200.com)

Calabasas, CA 91302

Loan Origination and Processing System (12)

**GOLDEN KEY MORTGAGE INC.**

PO Box 26223

317-523-1216

Lawrence, IN 46226

Modern Real Estate Practice (26.5) – live

**THE HACKNEY SCHOOL OF REAL ESTATE & MORTGAGE FINANCE**

4333 Driftwood Drive

469-366-7800

Plano, TX 75074

The Little Red Book of Real Estate &amp; Mortgage Financing Secrets (15) – web based

**HOME OWNERSHIP MATTERS**

7399 Shadeland Avenue, #164

317-251-3362

Indianapolis, IN 46250

[www.HomeOwnershipMatters.com](http://www.HomeOwnershipMatters.com)

Financing the Dream . . . Waking to a Nightmare (2) – live

Buying a “HUD” House (2) – live

So, You’re Thinking About Building (2) – live

Getting Ready for a “Regular” Closing (1.25) – live

Understanding the HUD Form (2) – live

Disclosures: Clear as Mud (2.5) – live

Predatory Lending 101 (5.75) – live

Broker Price Opinion (4.5) – live

Practical Application of Loss Mitigation (4.5) – live

Short Sale Training (4.5) – live

**HONDROS COLLEGE**

4140 Executive Parkway

614-508-7244

Westerville, OH 43081

[www.Hondros.edu](http://www.Hondros.edu)

High Loan to Value (3) – web based

Understanding Title Insurance (3) – web based

Inside the Real Estate Loan Process (3) – web based

Fair Lending Basics (3) – web based

Identity Theft (3) – web based

## **ILLINOIS ASSOCIATION OF MORTGAGE BROKERS**

350 West 22<sup>nd</sup> Street, #104  
Lombard, IL 60148

630-916-7720  
[www.IAMB.org](http://www.IAMB.org)

Advanced Commercial Lending (8) – live  
Advanced Subprime Lending (7.25) – live  
Analysis of Self-Employed (3.5) – live  
Credit Scoring (3.5) – live  
Fair Lending (3.25) – web based  
Fair Lending I (3.5) – web based  
Fair Lending II (5.25) – web based  
FHA for Experienced Processors (7.5) – live  
Introduction to Appraisal Underwriting (3.5) – live  
Introduction to Commercial Lending (8) – live  
Introduction to Underwriting (7.75) – live  
Mortgage Broker Business Ethics (3.5) – live  
Mortgage One – Mortgage Broker Basics (3.5) – web based  
Mortgage One – Calculations (3.25) – web based  
Mortgage One – 1003 Application (5) – web based  
Mortgage One – Documentation (2) – web based  
Mortgage One – Business Challenges (3) – web based  
Mortgage Processing – Processing Basics (2.25) – web based  
Mortgage Processing – Reviewing Application (5) – web based  
Mortgage Processing – Independent Verification (3.5) – web based  
Mortgage Processing – Qualifying the Borrower (3.25) – web based  
Mortgage Processing – Submission Requirement (2) – web based  
The Nations Fair Lending Laws (3.5) – live  
Processing Introduction (14) – live  
Reverse Mortgage Basics (4) – live  
Reverse Mortgage Lending (3) – live  
Shut the Door on Fraud (4) – live  
Small Commercial Lending (4.5) – live  
Subprime Lending: What You Need to Know (3.5) – live  
Title One (2.75) – web based  
Truth In Lending – Part 1 (3.25) – web based  
Truth In Lending – Part 2 (3.75) – web based

**\* See also listing for National Association of Mortgage Brokers (NAMBIF)**

## **INDIANA ASSOCIATION OF MORTGAGE BROKERS**

5980 W. 71<sup>st</sup> Street, Suite 200

317-964-1225

Indianapolis, IN 46278

[www.inamb.com](http://www.inamb.com)

ABC's of FHA Lending (8) – live

Benefits of Minimum Documentation (2) – web based

Business Ethics (4) – live

Commercial Loan Brokering (7.75) – live

Ensuring Success with Loan Prospector (1.75) – web based

FHA Loan Origination Basics (6) – live

Getting Started with Loan Prospector (2) – web based

Home Possible Mortgages (2) – web based

Loan Prospector – Getting to Yes! (5.5) – live

Mortgage Fraud (4) – live, web based

Nations Fair Lending Laws (4) – web based

Residential Mortgage Loan Originator Training (16) – live, web based

Reviewing Appraisal & Inspection Reports (3) – live

Selling Mortgages Secured by Manufactured Homes (2) – web based

Shedding Light on Credit Scoring (4) – web based

SubPrime Lending (6) – web based

Understanding the Residential Appraisal (4) – live, web based

Understanding the Basics of the USDA Rural Housing Services (4) – live

**\* See also listing for National Association of Mortgage Brokers (NABEF)**

## **INDIANA BANKERS ASSOCIATION**

3135 North Meridian Street

317-921-3135

Indianapolis, IN 46208

[www.indianabankers.org](http://www.indianabankers.org)

HMDA Reporting Workshop (7.25) – live

## **INDY MORTGAGE, INC.**

8136 Bash Street

317-570-6310

Indianapolis, IN 46250

[www.indymortgage.com](http://www.indymortgage.com)

Basic Underwriting (12) – live

## **JASPER COUNTY ABSTRACT COMPANY**

119 North Cullen Street

P.O. Box 336

219-866-7333

Rensselaer, IN 47978

Understanding Legal Descriptions and the Liens and Encumbrances that Effect Them (5) – live



## **KENTUCKY MORTGAGE BROKERS ASSOCIATION**

1007 Twilight Trail, Bldg C  
Suite 3  
Frankfort, KY 40601

502-223-4840  
[www.kmba.net](http://www.kmba.net)

Mortgage Loan Essentials (8) – live  
The Nation's Fair Lending Act (4) – live

**\* See also listing for National Association of Mortgage Brokers (NAMBEF)**

## **KOSSELL & ASSOCIATES**

5489 Wolfpen Pleasant Hill Road  
Suite B  
Milford, OH 45150

513-831-9725  
[www.dougsoffice.net](http://www.dougsoffice.net)

Mortgage Fraud & Detection (6) – live  
Understanding Reverse Mortgages (3) – live  
Mortgage Loan Programs (4) – live  
Understanding the Credit Report (2) – live  
Fair Lending Laws & Predatory Lenders (3) – live  
Regulatory I (3) – live  
Regulatory II (3) – live

## **LENDERS TRAINING INSTITUTE**

7N598 Whirlaway Drive  
St. Charles, IL 60174

877-544-2600  
[www.lendersinstitute.com](http://www.lendersinstitute.com)

RESPA (an overview) (6) – correspondence  
What is Qualifying Income? (6) – correspondence  
Determining Income for the Self-Employed Borrower (6) – correspondence  
Credit Scoring and Your Borrower (6) – correspondence

## **LICENSE EDUCATION & COMPLIANCE SERVICES, INC.**

285 Windsor Drive  
Reynoldsburg, OH 43068

614-575-4669  
[www.licenseeducation.com](http://www.licenseeducation.com)

Fed Fun 2005 (6.5) – live

## **MIDWEST PROFESSIONAL EDUCATION, LLC**

3086 Burr Oak Court  
P.O. Box 292009  
Dayton, OH 45420

937-293-1603  
[www.midwestedu.com](http://www.midwestedu.com)

Closing and Settlement Costs (4) – web based  
Fair Housing (4) – web based  
Fair Housing (6) – correspondence  
Real Estate Finance (4) – web based  
Real Estate Finance Today (6) – correspondence  
Reverse Mortgages for Senior Homeowners (6) – correspondence

## **MORTGAGE BANKERS ASSOCIATION**

1919 Pennsylvania Avenue, NW  
Washington, DC 20006

800-348-8653  
[www.campusmba.org](http://www.campusmba.org)

Quality Control in Mortgage Lending (48) – correspondence

Regulatory Compliance (48) – correspondence

Real Estate Law (40) – correspondence

Advanced Loan Processing (48) – correspondence

Credit Scoring (18) – web based

Mortgage Banking Primer (18) – web based

## **THE MORTGAGE INSTITUTE**

700 Scott Blvd., Ste. 200  
P.O. Box 602  
Covington, KY 41011

859-578-8181

The Complete Loan Originator (24) – live, correspondence

Introduction to Real Estate Finance (also titled “Welcome to the Real Estate Finance Industry”) (14.5) – live and correspondence

## **MORTGAGE RESEARCH**

2959 Cherokee Street, Suite 202  
Kennesaw, GA 30114

888-557-6770  
[www.mortgage-education.com](http://www.mortgage-education.com)

FHA Basic Training (2) – web based

Applications, Credit Issues, and Documentation (4.5) – web based

FHA Programs, Guidelines, and Limits (6) – web based

How to Qualify the Property and Borrower(s) and Understanding Mortgage

Insurance Premiums (MIP) (2) – web based

Understanding the Sales Contract, Seller Contributions, and Cash Verifications (4.5) – web based

Examining Property Values and Credit for Approval (1) – web based

FHA Refinance Programs (3.5) – web based

Good Faith Estimates and Closing Cost Scenarios (1) – web based

Types of Loans, Credit Report, Terminology (3) – web based

Lead Sheet, Loan Application, and Loan Matrix (4) – web based

RESPA, Quality Control (2.5) – web based

Appraisals, Loan Submission, Title Insurance, and Closing (3.5) – web based

RESPA, Processing and Time Management (4) – web based

## **MORTGAGE SERVICES INSTITUTE**

1011 Woolman Drive  
Richmond, IN 47374

765-935-9178

ECOA and Fair Housing Act (3)

Agency Relationship with Borrowers (3)

Marketing (3)

Completing the Application (4)

Conforming and Non-Conforming Loans (8)

Ethics in the Mortgage Industry (3)

**MORTGAGE TRAINING INSTITUTE, INC.**

4155 East Jewell Avenue, Suite 908  
Denver, CO 80222

303-758-9037  
[www.mortgageknowledge.com](http://www.mortgageknowledge.com)

Basic Processing (15.5) – correspondence  
Basic Processing (13.75) – live  
Loan Officer Boot Camp (13.5) – correspondence  
Loan Officer Boot Camp (14.25) – live  
Loan Officer Survival Training (16)

**MORTGAGE U, AN AFFILIATE OF WETZEL & ASSOCIATES**

30300 Telegraph Road, Suite 100  
Bingham Farms, MI 48025

800-278-0200  
[www.mortgage-u.com](http://www.mortgage-u.com)

Reach the Client First (3) – live  
FHA Highlights (2.5) – live  
FHA Underwriting (3) – live  
Loan Production Workshop (18) – live  
FHA Fundamentals Workshop (6) – live  
Compliance Scoop Workshop (3) – live

**NBI, INC. D/B/A NATIONAL BUSINESS INSTITUTE**

P.O. Box 3067  
Eau Claire, WI 54702

715-835-8525  
[www.nbi-sems.com](http://www.nbi-sems.com)

Consumer Lending Regulatory Compliance (6)

## **NATIONAL ASSOCIATION OF MORTGAGE BROKERS (NAMB)**

8201 Greensboro Drive, Suite 300

703-610-9007

McLean, VA 22102

[www.namb.org](http://www.namb.org)

Advanced Commercial Loan Brokering (8) – live

Advanced Sub-Prime Lending (6) – live

Analysis of the Self-Employed Borrower (4) – live

Construction to Perm 101 (4) – live

Introduction to Appraisal Underwriting (4) – live

Introduction to Commercial Lending (8)

Mortgage One (24) – live

Mortgage Broker Business Ethics (3)

Mortgage Broker Business Ethics (1.5)

Mortgage Processing (12) – live

Protect Your Business (8)

Residential Mortgage Lending School (24) – live

RESPA (4) – live

Reverse Mortgage Basics (4) – live

Shedding Light on Credit Scoring (4) – live

Shut the Door on Fraud (4) – live

Small Commercial Lending for Residential Mortgage Brokers (4) – live

Sub-Prime Lending (4) – live

Sub-Prime Loan Origination (8)

Title One (3) – live

Truth in Lending (4) – live

## **NATIONAL MORTGAGE BROKER ACADEMY OF AMERICA**

3352 North Shore Acres Loop

574-583-2431

Monticello, IN 47960

Conventional Loan Processing (12)

Sub-Prime Loan Origination (4)

Pre-qualification Made Easy (4)

Loan Fraud & Business Ethics (4)

Federal Loan Compliance (4)

Residential Mortgage Training for Originators (24)

## **NATIONAL MORTGAGE CONSULTING SERVICES**

12001 East Washington Street

317-891-1116

Suite C

[www.nmctraining.com](http://www.nmctraining.com)

Indianapolis, IN 46229

Fundamentals of Mortgage Origination (25.25) – correspondence, live

Mortgage Marketing in the New Millennium (9.5) – correspondence, live

Ridiculous Situations in Mortgage Origination (4.75) – correspondence, live

## **OHIO ASSOCIATION OF MORTGAGE BROKERS**

5686 Dressler Road, NW #170

North Canton, OH 44720

330-497-7233

[www.oamb.org](http://www.oamb.org)

Basic Mortgage Brokering (5) – live

The Loan Application (2.25) – live

Title and the Loan Officer (2.5) – live

**\* See also listing for National Association of Mortgage Brokers (NAMBIF)**

## **PRAIRIE STATE COLLEGE**

4821 Southwick Drive

Matteson, IL 60443

708-709-3750

[www.matteson.prairiestate.edu](http://www.matteson.prairiestate.edu)

Mortgage Loan Officer Training I (20.5) – live

## **PROFESSIONAL EDUCATION SERVICES**

P.O. Box 681514

Indianapolis, IN 46268

866-332-1792

Closing/Signing Agent Training (7.25) – live

Closing/Signing Agent Training (14.5) – correspondence

## **QUICK START**

2192 Canterbury Way

Potomac, MD 20854

877-918-7246

The Loan Officer Boot Camp (48)

## **REAL ESTATE CAREER INSTITUTE**

1001 Broad Ripple Avenue, Suite B

Indianapolis, IN 46220

317-479-3343

[www.reci-education.com](http://www.reci-education.com)

FHA Guidelines (2.5) – live

Appraising (2.5) – live

Real Estate License Law (2.5) – live

Fair Housing (2) – live

Contracts and Real Estate Professionals (2) – live

RESPA (2) – live

Alternative Financing (2) – live

IRS Rules and Regulations/Income Taxation (2) – live

How Economic Development is Organized (2) – live

Economic Development Resources and Tools (2) – live

Measuring Economic Development (2) – live

## **SCHOOL OF MORTGAGE LENDING**

800 Bellevue Way NE  
4th Floor  
Bellevue, WA 98004

866-822-3768  
[www.schoolofmortgagelending.com](http://www.schoolofmortgagelending.com)

Closing/Funding Standards and Practices (8) – correspondence  
FHA/VA Lending Basics (23) – correspondence  
Introduction to the Appraisal (3) – correspondence  
Understanding Title Insurance (6) – correspondence  
Wholesale Lending Overview (3) – correspondence  
Federal Legislative Lending Acts (6) – live  
Lending to New Americans (6) – correspondence  
New Construction and Rehab Lending (8) – correspondence  
Predatory Lending (16) – correspondence  
Analyzing Creditworthiness (10) – correspondence  
Conventional Processing (24) – correspondence  
Essentials of Mortgage Lending (26) – correspondence  
Principles of Mortgage Origination (18) – correspondence  
Processing for the Approval: From Documentation to Underwriting (27) – correspondence  
Regulatory Study Guide, Federal Statutes (14) – correspondence  
Standards of Conventional Lending (14) – correspondence  
Underwriting the Conventional Loan (15) – correspondence  
Underwriting the FHA Loan (15) – correspondence

## **STERLING SEMINARS**

35 Patricia Street  
Florence, KY 41042

859-525-1114

Reverse Mortgage Facts (4.75) – live

## **TRAIN FOR SUCCESS**

292 Main Street, #316  
Harleysville, PA 19438

215-541-1643  
[www.trainforsuccess.biz](http://www.trainforsuccess.biz)

Essential Fundamentals for Originators (20) – live

## **UNION FEDERAL BANK**

1180 Medical Court, Suite B-2  
Carmel, IN 46032

317-573-7609  
[www.unionfedwholesale.com](http://www.unionfedwholesale.com)

Alt A and A – Loan Origination (3.5) – live  
Eliminating Fraud (3.5) – live  
Introduction of FHA Lending (7.25) – live  
Introduction to Construction Perm Lending (3.5) – live  
Introductory Loan Origination and Processing (7.25) – live

**UNITED AMERICAN HOUSING & EDUCATION FOUNDATION (UAHEF)**

2608 Eastland Avenue, Suite 106

903-454-1401

Greenville, TX 75402

[www.allianceassistance.org](http://www.allianceassistance.org)

FHA Loan Originator Basics (6) – live

Reverse Mortgage (4) – live

USDA – Rural Development Loan Origination Basics (4) – live

VA – The Best Loans in the World (4) – live

**UNITED GUARANTY RESIDENTIAL INSURANCE COMPANY**

230 North Elm Street

800-334-8966

Greensboro, NC 27401

[www.ugcorp.com](http://www.ugcorp.com)

Understanding Personal Tax Returns (4) – live

Everything You Ever Wanted to Know About Secondary Marketing (4.75) – live

Appraisal Review and Analysis (4.75) – live

Automated Underwriting (9.5) – live

Credit Scoring (4.75) – live

Fraud Prevention (4.75) – live

Loan Origination University (28.75) – live

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Commercial Mortgage Lending Program (6) – live